



20 October 2022

# THORNBURG INVESTMENT MANAGEMENT QUARTERLY UPDATE

## Income Builder Opportunities Trust (TBLD)

Ben Kirby, CFA | Co-Head of Investments and Managing Director

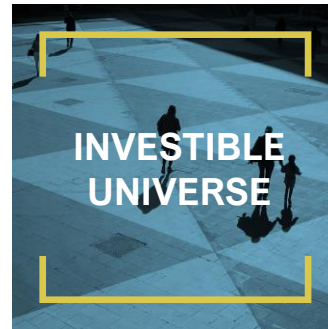
Matt Burdett | Portfolio Manager and Managing Director

Christian Hoffmann, CFA | Portfolio Manager and Managing Director

## A Solution That Consistently Seeks to Provide Attractive Income



- Pay attractive yield today
- Long-term capital appreciation



- Global dividend-paying stocks
- Global bonds and hybrid securities
- Options



- Focus on firms' ability and willingness to pay dividends

There is no guarantee that the Trust will meet its investment objectives. Dividends are not guaranteed.

## Key Macroeconomic Issues

October 2022

- The impact of the COVID-19 pandemic has faded in most of the world, but China's "zero tolerance" policy has shut in large areas on a rolling basis and continues to slow its economy.
- Inflationary pressures persist across a broad range of goods & services. U.S. and Eurozone headline CPIs exceed 8% but appear to be peaking.
- Inflation rates remain well above central bank targets, putting upward pressure on policy interest rates.
- Russia's invasion of Ukraine, and the ensuing sanctions, increase uncertainty around supplies of certain key commodities, including grains, hydrocarbons, metals, and fertilizers. This adds to uncertainty about inflation and appears set to tip Europe into recession.
- 2022 GDP growth estimates for most developed countries and China have been cut in recent months, with real 2022 GDP growth rates near zero in some countries.
- U.S. unemployment rate averaged 4.2% in Q4'2021, now stands at 3.5%.
- Labor compensation is growing (Atlanta Fed Wage Growth Tracker +6.7% YoY), but not outpacing current inflation.
- Central banks flooded economies with liquidity in 2020 and 2021, continuing into Q1'2022, but ending in Q2'2022. U.S. Federal Reserve and other central banks have increased policy rates and signaled upcoming sales of their bond portfolios to arrest inflationary forces. The liquidity backdrop has tightened significantly in 2022, with more to come.
- U.S. consumer purchasing power (U.S. CPI Consumers Purchasing Power Index) is down an annualized -3.6% over the past five years with broadly similar pressures experienced by consumers in other countries. Erosion of purchasing power creates pressure for wage increases, and political realignment.
- 10-year US Treasury yield increased from 1.49% on 9/30/21 to 3.79% on 9/30/22 as the Fed Funds rate increased by +3.0%. Credit spreads widened over the same period. Bloomberg U.S. Corporate High Yield Index rose to 9.68% from 4.04%. Higher bond yields have pressured equity multiples lower.
- Volatility of financial asset prices has increased in 2022, both for stocks and bonds.
- Investors struggle to assess the degree of persistence of inflation, the consequences of the Ukraine war, and the immediate and longer run impacts on various issuers of stocks and bonds.

## Selected World Market Index Returns

Total Returns (USD)

	2015	2016	2017	2018	2019	2020	2021	YTD22
USA: S&P 500	1.38%	11.96%	21.83%	-4.38%	31.49%	18.40%	28.71%	-23.87%
USA: Russell 3000 Growth	5.09%	7.39%	29.59%	-2.12%	35.85%	38.26%	25.85%	-30.57%
MSCI EAFE	-0.81%	1.00%	25.03%	-13.79%	22.01%	7.82%	11.26%	-27.09%
MSCI AC World ex-U.S. (Gross)	-5.25%	5.01%	27.77%	-13.78%	22.13%	11.13%	8.29%	-26.17%
MSCI AC World	-2.36%	7.86%	23.97%	-9.42%	26.60%	16.25%	18.54%	-25.62%
MSCI Emerging Markets	-14.92%	11.19%	37.28%	-14.58%	18.42%	18.31%	-2.54%	-27.16%
EURO STOXX 50	-3.60%	1.75%	25.25%	-15.61%	26.84%	6.01%	15.58%	-31.56%
MSCI AC Asia Pacific (All-Cap)	-0.86%	4.82%	28.94%	-14.16%	18.70%	19.16%	5.54%	-15.14%
Bloomberg Barclays U.S. Universal Bond	0.43%	3.91%	4.09%	-0.25%	9.29%	7.58%	-1.10%	-14.90%
Russell 2500 Growth Total Return	-0.19%	9.73%	24.46%	-7.47%	32.65%	40.47%	5.04%	-29.54%
Russell 2500 Total Return	-2.90%	17.59%	16.81%	-10.00%	27.77%	19.99%	18.18%	-24.01%

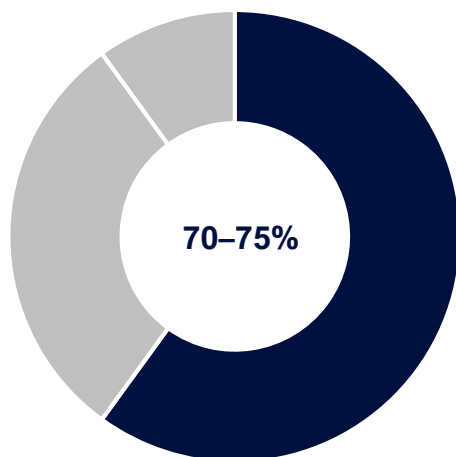
*Past performance does not guarantee future results.*

Source: MSCI, Bloomberg, Thornburg Investment Management

## Investment Mix

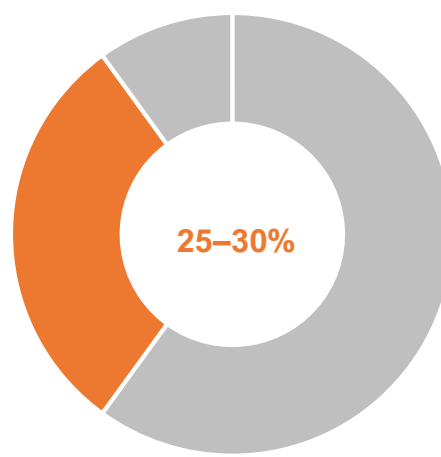
Building a diversified portfolio with asset class flexibility, designed to perform in various conditions.

### EQUITY



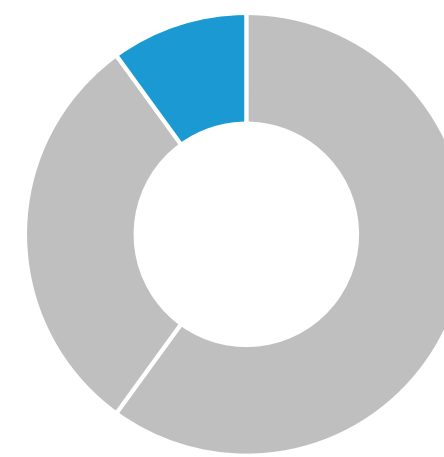
- Domestic equity
- International equity
- Emerging Markets equity
- Preferred Stock
- REITs

### CREDIT



- International & Domestic
- Investment Grade
- High Yield
- Mortgage-Backed Securities
- Agencies Debt
- Non-Agency RMBS
- Commercial MBS
- Convertible Securities
- Collateralized Debt Obligations
- Treasuries

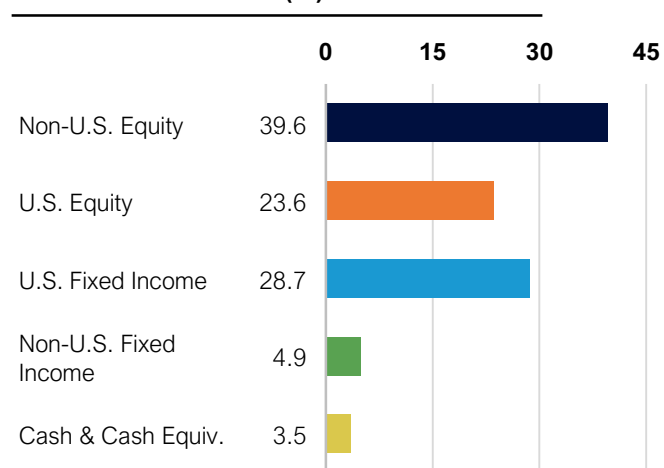
### OTHER



- Options Overlay
- Derivatives

## Overview and Allocation

### ASSET ALLOCATION (%)



### CHARACTERISTICS

Total Managed Assets	\$480 million	Number of Holdings <sup>†</sup>	175 (59 equity / 116 bond)
Common Shares Outstanding	32,081,883	Inception Distributions / Share	\$0.83336
NAV	\$14.97	Option Overlay (% of total portfolio)	11.5%
Market Price	\$12.76	Regulatory Leverage	0.00%
Premium / Discount	-14.76%	Term	2 August 2033
Current Distribution (monthly)*	\$0.10417	Benchmark:	25% Bloomberg U.S. Aggregate Bond Index and 75% MSCI World Index.

*Performance data shown represents past performance and is no guarantee of future results. Investment return and principal value will fluctuate so shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than quoted.*

\*Distribution rates are not performance and are calculated by summing the monthly distributions per share over 12 months and dividing by the NAV or market price, as applicable, as of the latest month end. Distributions may be comprised of ordinary income, net capital gains, and/or a return of capital (ROC) of the investment in the fund. Because the distribution rate may include a ROC, it should not be confused with yield or income.

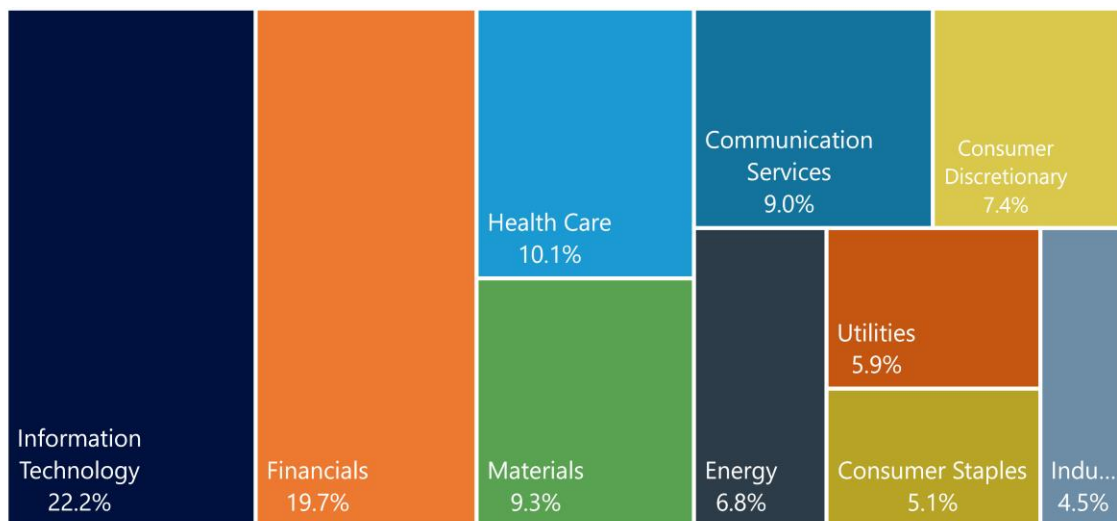
<sup>†</sup>Excludes options

Source: Thornburg Investment Management; State Street Corporation

# Portfolio Positioning: Focus on Companies Who Provide Ingredients Important to Modern Life

## Sector & Region Weights

### SECTOR EXPOSURE



### REGIONAL EXPOSURE (%)

North America	53.3
Europe ex-U.K.	23.2
Asia Pacific ex-Japan	5.6
U.K.	4.0
Japan	4.1
Other	3.3
Latin America	3.1
Cash & Cash Equiv.	3.5

Sector weights are percentages of total equity. Geographic regions weights are percentage of total net assets. Portfolio holdings are subject to change daily.

## Performance

	INCEP.	2Q22	3Q22
Share Price (\$)	20.00	14.51	12.76
NAV (\$)	20.00	16.48	14.97
Premium / Discount (%)	0.00	-11.95	-14.76

AVERAGE ANNUAL TOTAL RETURNS (%)	QTD	YTD	1-YR	INCEP. 28 July 2021
Total Price	-10.40	-28.31	-31.90	-27.35
Total NAV	-7.45	-23.00	-18.85	-16.81
<b>Benchmark</b>				
Blended Benchmark	-5.78	-22.73	-18.22	-16.80

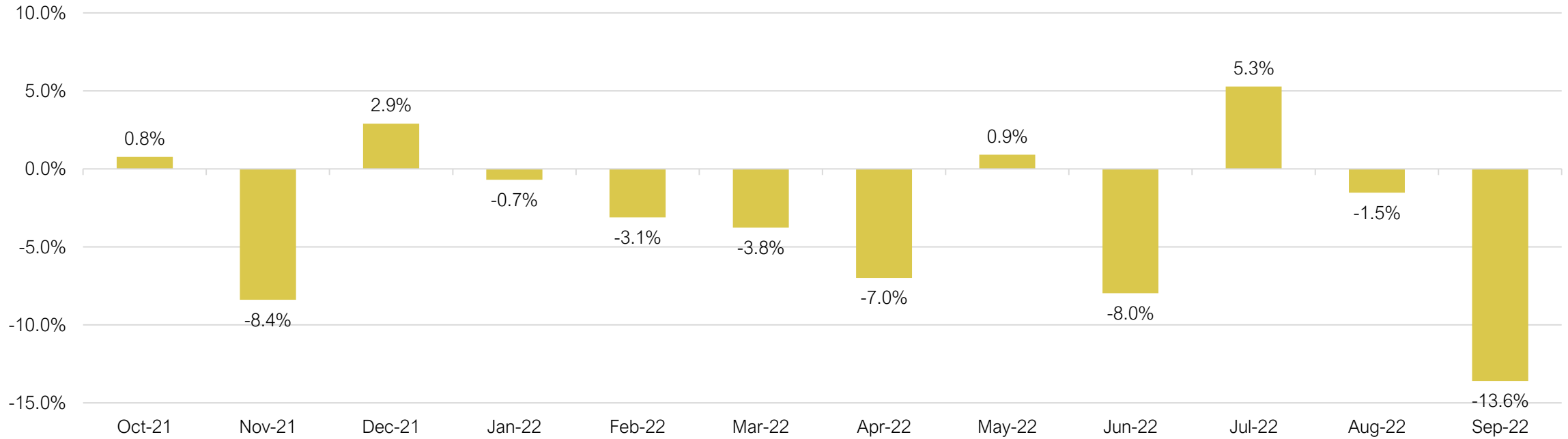
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Returns for less than one year are not annualized.

The Blended Index is composed of 25% Bloomberg U.S. Aggregate Bond Index and 75% MSCI World Index.



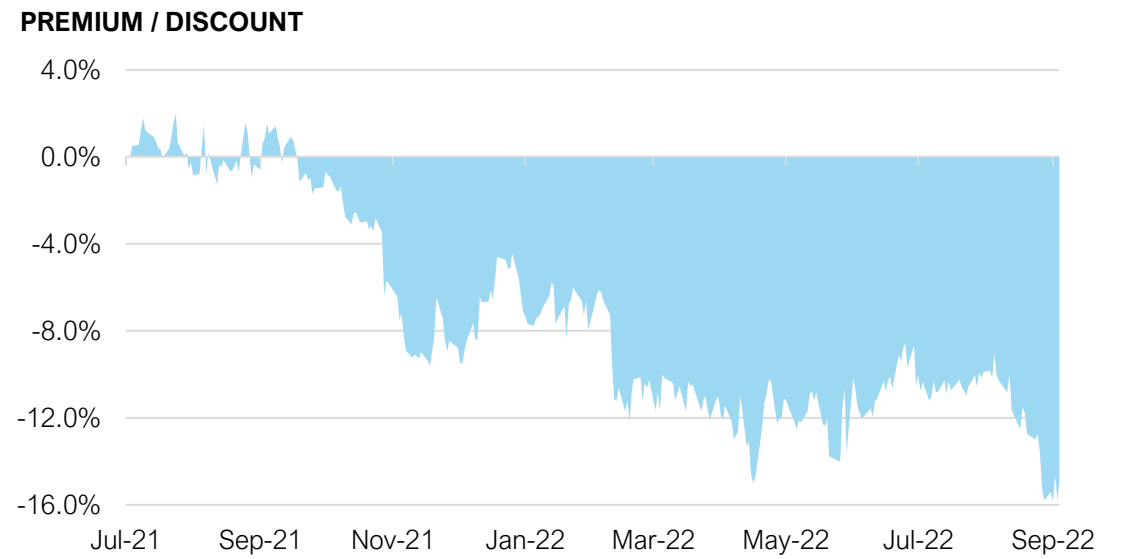
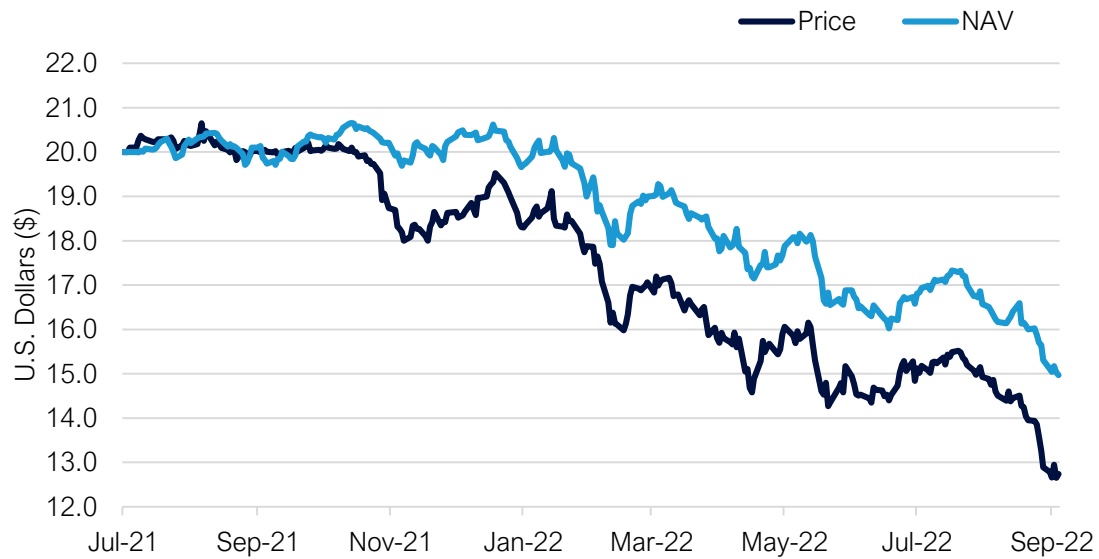
## Monthly Total Returns



*Past performance does not guarantee future results.*

Returns for less than one year are not annualized.

## Price / NAV & Premium Discount History



*Past performance does not guarantee future results.*

## Distribution History



PAYABLE DATE	RECORD DATE	EX-DATE	DECLARATION DATE	AMOUNT
10/20/2022	10/11/2022	10/07/2022	09/30/2022	\$0.10417
09/20/2022	09/12/2022	09/09/2022	09/01/2022	\$0.10417
08/20/2022	08/11/2022	08/11/2022	08/01/2022	\$0.10417
07/20/2022	07/11/2022	07/08/2022	07/01/2022	\$0.10417
06/20/2022	06/13/2022	06/10/2022	06/01/2022	\$0.10417
05/20/2022	05/12/2022	05/11/2022	05/02/2022	\$0.10417
04/20/2022	04/11/2022	04/08/2022	04/01/2022	\$0.10417
03/21/2022	03/11/2022	03/10/2022	03/01/2022	\$0.10417
02/18/2022	02/11/2022	02/10/2022	02/01/2022	\$0.10417
01/20/2022	12/31/2021	12/30/2021	12/28/2021	\$0.10417
12/20/2021	12/13/2021	12/10/2021	12/01/2021	\$0.10417
11/22/2021	11/15/2021	11/12/2021	11/02/2021	\$0.10417
<b>TOTAL (Last 12 months)</b>				<b>\$1.25</b>

*Past performance does not guarantee future results.*

Source: Thornburg Investment Management

Note: Distribution rates are not performance and are calculated by summing the monthly distributions per share over 12 months and dividing by the NAV or market price, as applicable, as of the latest month end. Distributions may be comprised of ordinary income, net capital gains, and/or a return of capital (ROC) of the investment in the fund. Because the distribution rate may include a ROC, it should not be confused with yield or income.

## Historically, Dividends Have Been Important to Total Return (S&P 500 Index)

Over the long term, total shareholder returns (TSR) are roughly 50% price/50% dividends.

DECADE	PRICE APPRECIATION	INCOME COMPONENT	TOTAL RETURN	INCOME AS PERCENTAGE OF TOTAL RETURN
1871 – 1880	2.8%	6.1%	8.9%	68.5%
1881 – 1890	-2.1%	4.8%	2.6%	184.6%
1891 – 1900	4.2%	4.5%	8.7%	51.7%
1901 – 1910	2.5%	4.6%	7.1%	64.8%
1911 – 1920	-2.6%	6.1%	3.4%	179.4%
1921 – 1930	6.7%	5.6%	12.3%	45.5%
1931 – 1940	-2.8%	4.9%	2.1%	233.3%
1941 – 1950	6.7%	6.4%	13.0%	49.2%
1951 – 1960	10.2%	5.0%	15.2%	32.9%
1961 – 1970	4.7%	3.5%	8.2%	42.7%
1971 – 1980	4.0%	4.5%	8.5%	52.9%
1981 – 1990	9.3%	4.6%	13.9%	33.1%
1991 – 2000	14.9%	2.6%	17.5%	14.9%
2001 – 2010	-0.5%	1.9%	1.4%	135.7%
2011 – 2020	11.6%	2.3%	13.9%	16.7%
2021 – 2Q22	-2.6%	1.4%	-1.2%	>100%
<b>Average across Decades</b>	<b>4.6%</b>	<b>4.5%</b>	<b>9.1%</b>	<b>49.3%</b>
<b>Standard Dev across Decades</b>	<b>5.4%</b>	<b>1.4%</b>	<b>5.1%</b>	

*Past performance does not guarantee future results.*

All returns shown above are annualized.

Sources: Jack W. Wilson and Charles P. Jones, "An Analysis of the S&P 500 Index and Cowles's Extensions: Price Indexes and Stock Returns, 1870–1999", Journal of Business, 2002, vol. 75 no 3. Data after 1990 is from Bloomberg, Confluence, and FactSet. Calculated by Thornburg Investment Management. Returns are annualized.

## Top 10 Equity Holdings

NAME OF COMPANY	2021 YEAR PRICE CHANGE (\$US)	YTD 2022 PRICE CHANGE (\$US)	WEIGHT %
<b>TotalEnergies SE</b> Produces, refines, transports, and markets oil and natural gas products globally	17.8%	-7.0%	2.5%
<b>Assicurazioni Generali SpA</b> Italy-based multinational life & property/casualty insurers	20.3%	-34.9%	2.4%
<b>Pfizer, Inc.</b> Global health care company develops and sells medicines, vaccines, biologic therapies	60.4%	-25.9%	2.1%
<b>Microsoft Corp.</b> Leading global technology company offering software, storage, and security solutions	51.2%	-30.8%	2.0%
<b>Cisco Systems, Inc.</b> US-based IT company offering software, cloud, and data solutions	41.6%	-36.8%	1.9%
<b>BHP Group Ltd.</b> Mining company engages in exploration, development, production, and processing of iron ores	-7.5%	-7.9%	1.9%
<b>Enel SpA</b> Generates, distributes, and sells electricity and gas in Southern Europe & LatAm	-21.6%	-48.1%	1.8%
<b>CME Group, Inc.</b> Operates exchanges that trade futures contracts & options on rates, F/X, equities, commodities	25.5%	-22.5%	1.8%
<b>Taiwan Semiconductor Manufacturing Co. Ltd.</b> Leading semiconductor chip foundry in the world, fabricating chips used in many digital devices	17.8%	-40.2%	1.7%
<b>Nintendo Co. Ltd.</b> Develops and manufactures video game hardware and software products	-26.9%	-13.2%	1.6%

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Source: Bloomberg

Any securities, sectors, or countries mentioned are for illustrative purposes only. Holdings are subject to change.

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Q&A

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Investments carry risks, including possible loss of principal. Additional risks may be associated with investments outside the United States, especially in emerging markets, including currency fluctuations, illiquidity, volatility, and political and economic risks. Investments in small- and mid-capitalization companies may increase the risk of greater price fluctuations. Portfolios investing in bonds have the same interest rate, inflation, and credit risks that are associated with the underlying bonds. The value of bonds will fluctuate relative to changes in interest rates, decreasing when interest rates rise. This effect is more pronounced for longer-term bonds. Unlike bonds, bond funds have ongoing fees and expenses. Investments in mortgage-backed securities (MBS) may bear additional risk. Investments in lower rated and unrated bonds may be more sensitive to default, downgrades, and market volatility; these investments may also be less liquid than higher rated bonds. Investments in derivatives are subject to the risks associated with the securities or other assets underlying the pool of securities, including illiquidity and difficulty in valuation. Investments in the Funds are not FDIC insured, nor are they bank deposits or guaranteed by a bank or any other entity.

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The S&P 500 Total Return Index is an unmanaged broad measure of the U.S. stock market.

The Russell 3000 Growth Total Return Index is an unmanaged index comprised of those Russell 3000 companies with higher price-to-book ratios and higher forecasted growth values. The stocks in this index are also members of either the Russell 1000 Growth or the Russell 2000 Growth indices. Source: Frank Russell Company.

The MSCI EAFE (Europe, Australasia, Far East) Net Total Return USD Index is an unmanaged index. It is a generally accepted benchmark for major overseas markets. Index weightings represent the relative capitalizations of the major overseas developed markets on a U.S. dollar adjusted basis. The index is calculated with net dividends reinvested in U.S. dollars.

The MSCI ACWI ex USA (Gross/Net) Index is a market capitalization weighted index representative of the market structure of 46 developed and emerging market countries in North and South America, Europe, Africa, the Middle East, and the Pacific Rim, excluding securities of United States issuers. Beginning in January 2001, the index is calculated with net dividends reinvested in U.S. dollars. Prior data is calculated with gross dividends.

The MSCI Emerging Markets Net Total Return USD Index is a free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. The MSCI Emerging Markets Index consists of the following 24 emerging market country indexes: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Pakistan, Peru, Philippines, Poland, Qatar, Russia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates.

The EURO STOXX 50 Index provides a Blue-chip representation of supersector leaders in the Eurozone. The index covers 50 stocks from 11 countries: Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Portugal and Spain.

The MSCI AC (All Country) Asia Pacific Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed and emerging markets in the Asia Pacific region. The index consists of the following 14 developed and emerging market countries: Australia, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, New Zealand, Pakistan, Philippines, Singapore, Taiwan and Thailand.

The Bloomberg U.S. Universal Index measures the performance of U.S. dollar-denominated taxable bonds that are rated either investment-grade or high yield. The index includes U.S. Treasury bonds, investment-grade and high yield U.S. corporate bonds, mortgage-backed securities, and Eurodollar bonds.

The Russell 2500 Growth Total Return Index is designed to measure the performance of those Russell 2500 companies with higher price-to-book ratios and higher forecasted growth values.

The Russell 2500 Total Return Index measures the performance of the 2,500 smallest companies in the Russell 3000 Index, with a weighted average market capitalization of approximately \$4.3 billion, median capitalization of \$1.2 billion and market capitalization of the largest company of \$18.7 billion.

The potential long-term impacts of the pandemic remain uncertain and difficult to assess, and there is no assurance that a particular business strategy or product will limit potential investment losses.

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Principal Office  
Thornburg Investment Management, Inc.  
2300 North Ridgetop Road  
Santa Fe, New Mexico 87506  
(800) 276-3930  
[us@thornburg.com](mailto:us@thornburg.com)

Hong Kong  
Thornburg Investment Management (Asia) Ltd.  
6608, 66/F, The Center  
99 Queen's Road Central  
Central, Hong Kong SAR  
+852 3965-3264  
[asia@thornburg.com](mailto:asia@thornburg.com)

London  
Thornburg Investment Management Ltd.  
C/O RQC Group  
74A Charlotte Street, 5th Floor  
London W1T 4QJ  
United Kingdom  
+44 20 7905 708 239  
[emea@thornburg.com](mailto:emea@thornburg.com)

Shanghai  
Thornburg Investment Management (Shanghai) Ltd.  
27017, 27/F, Infinitus Building  
168 Hubin Road  
Huangpu District, Shanghai 200021  
+86-21-6157 7596  
[asia@thornburg.com](mailto:asia@thornburg.com)

Melbourne  
Terrain Placement Service Pty Limited  
+61 417 163 260  
+61 432 887 707  
[www.terrainplacement.com](http://www.terrainplacement.com)

Americas  
(505) 467-7103  
[americas@thornburg.com](mailto:americas@thornburg.com)