

## INTERNATIONAL EQUITY STRATEGY

QUARTERLY FACT SHEET | 31 MARCH 2025



#### **INVESTMENT STRATEGY**

The Strategy employs a rigorous bottom-up research process to identify promising stocks of non-U.S. companies in both developed and emerging markets with sound business fundamentals trading below their intrinsic value. The concentrated core portfolio typically holds 45 to 70 mostly large cap stocks diversified by sector, industry and geography. Our three-basket approach to portfolio construction ensures style diversification in an attempt to reduce volatility.

#### **PORTFOLIO MANAGERS**

Lei Wang, CFA Began with firm in 2004. Industry experience since 1996.

#### **Matt Burdett**

Began with firm in 2015. Industry experience since 2006.

Supported by the entire Thornburg investment team.

#### **INVESTMENT RESULTS**

#### **ANNUALIZED RETURNS (%)**

Excess Return (Gross) vs. MSCI

Excess Return (Gross) vs. MSCI

ACWI ex-U.S. Index

EAFE Index



In US\$ terms. Returns may increase or decrease as a result of currency fluctuations. Periods less than one year are not annualized.

1.36

-1.26

7.02

8.73

Performance data for the International Equity Strategy is from the International Equity Composite, inception date of 1 June 1998. The International Equity Composite includes discretionary accounts invested in the International Equity Strategy, with the exception of accounts in which currency hedging is not allowed. Returns are calculated using a time-weighted and asset-weighted calculation including reinvestment of dividends and income. Periods less than one year are not annualized. Individual account performance will vary. The performance data quoted represents past performance; it does not guarantee future results. Gross of fee returns are net of transaction costs. Net of fee returns are net of transaction costs and investment advisory fees. For periods prior to 2011, net returns for some accounts in the composite also reflect the deduction of administrative expenses. Thomburg Investment Management Inc.'s fee schedule is detailed in Part 2A of its ADV brochure. Performance results of the firm's clients will be reduced by the firm's management fees. For example, an account with a compounded annual total return of 10% would have increased by 159% over ten years. Assuming an annual management fee of 0.75%, this increase would be 142%.

0.04

-1.50

0.80

-2.64

13.27

16.10 8.31

8.81

-4.91

-5.32

-0.64

1.52

-5.98

-2.48

12.53

7.68

## STRATEGY PROFILE

#### **BENCHMARK**

MSCI ACWI ex-U.S. Index MSCI EAFE Index

#### **eVESTMENT UNIVERSE**

ACWI ex-U.S. Large Cap Core Equity

#### **HOLDINGS INFORMATION**

Typically 45–70 holdings

Weight at purchase less than 5%, typically 1% to 3%

#### TARGET TURNOVER RANGE

No explicit target, typically 40-80% depending on market environment and opportunity

#### MARKET CAPITALIZATION

Large Cap, average daily trading volume of \$20 million or more

#### **CASH EXPOSURE**

<10% under normal conditions

#### **INDUSTRY EXPOSURE**

Maximum of 25%

## COUNTRY EXPOSURE

Maximum of 25%

# EMERGING MARKETS EXPOSURE

Maximum of 35%

## **AVAILABLE VEHICLES**

Separate Account

U.S. Mutual Fund

**UCITS** 

Institutional Pooled Vehicles

## PORTFOLIO CHARACTERISTICS

PORTFOLIO STATISTICS	REP. ACCT.	MSCI ACWI EX- U.S. INDEX		
Active Share	84.8%			
Weighted Average Market Cap.	\$134.3B	\$107.5B		
Median Market Cap	\$65.5B	\$11.0B		
Price to Earnings (Forecast 1-Fiscal Year)	16.0x	13.8x		
Est 3-5 Yr EPS Growth	10.5%	11.1%		
Price-to-Book	2.2x	1.9		
Price-to-Cash Flow	8.9x	8.7x		
Return on Assets	6.2%	6.5%		

## **TEN LARGEST HOLDINGS (%)**

(AS OF 28 FEBRUARY 25)	REP. ACCT.
Mitsubishi UFJ Financial Group, Inc.	3.2
TotalEnergies SE	3.1
Linde plc	3.0
Sony Group Corp.	3.0
NN Group N.V.	2.8
Safran S.A.	2.8
Canadian Pacific Kansas City Ltd.	2.8
Roche Holding AG	2.7
Galaxy Entertainment Group Ltd.	2.7
Hitachi Ltd.	2.7

TOP REGIONS† (%)	REP. ACCT.	<b>RELATIVE WEIGHT</b>			
Eurozone	44.7		22	.6	
Japan	15.2	_	1.5		
North America	13.8	-	5.9		
Emerging Asia	5.5	-17.8			
Other Developed Europe & MidEast	4.5	-6.6			
Pacific ex-Japan	4.3	-2.3			
UK	3.0	-6.6			
Emerging Latin America	1.6	-0.5			
		-			

# FIVE LARGEST COUNTRIES† (%)

France	20.1	12.8		
Japan	15.2	1.5		
Germany	9.1	2.8		
United States	8.3	8.2		
Spain	6.0	4.1		

 $<sup>^{\</sup>dagger}$  Holdings are classified by country of risk as determined by MSCI and Bloomberg.

SECTOR ALLOCATION (%)	REP. ACCT.	<b>RELATIVE W</b>	EIGHT
Industrials	21.9		8.0
Financials	16.3	-8.5	
Information Technology	10.7	-1.5	
Utilities	9.0		5.8
Consumer Discretionary	7.5	-3.6	
Health Care	6.8	-1.9	
Materials	6.3	_	0.0
Consumer Staples	5.6	-1.4	
Energy	4.4	-0.6	
Communication Services	4.2	-2.0	
Cash	7.3	_	

Thornburg is a global investment firm delivering on strategy for institutions, financial professionals and investors worldwide. The privately held firm, founded in 1982, is an active, high-conviction manager of fixed income, equities, multi-asset solutions and sustainable investments with \$46.6\*\* billion in total assets across mutual funds, closed-end funds, institutional strategies, managed accounts, and UCITS.

## Our client teams are here to support you:

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support its international network of investor signatories in incorporating these factors into their investment and ownership decisions.

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The PRI is the world's leading proponent of responsible investment. It works to understand the investment implications of environmental, social and governance (ESG) factors and to

## IMPORTANT INFORMATION

The performance data quoted represents past performance; it does not guarantee future results.

Unless otherwise noted, all data, charts, tables, and graphs is Thornburg Investment Management, Inc. as of 31 March 2025.

Investments in the Strategy carry risks, including possible loss of principal. Carefully consider the Strategy's investment objectives, risks, and expenses before investing. There is no guarantee that the portfolio will meet its investment objectives.

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Portfolio holdings and characteristics shown herein are from a representative account managed within the investment composite. The representative account is selected based on account characteristics that Thornburg believes accurately represent the investment strategy as a whole. Should these characteristics change materially, Thornburg may select a different representative account. Holdings may change daily and may vary among accounts, which may contribute to different investment results. The representative account information is supplemental to the strategy's composite and GIPS compliant presentation.

Diversification does not assure or guarantee better performance and cannot eliminate the risk of investment losses. Portfolio characteristics are derived using currently available data from independent research resources that are believed to be accurate. Portfolio attributes can and do vary. Portfolios invested in a limited number of holdings may expose an investor to greater volatility. There is no guarantee that the Strategy will meet its investment objectives or expectations. Cash may also include cash equivalents and currency forwards.

Active Share - A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index.

P/E - Price/Earnings ratio (P/E ratio) is a valuation ratio of a company's current share price compared to its per-share earnings. P/E equals a company's market value per share divided by earnings per share. Forecasted P/E is not intended to be a forecast of the fund's future performance.

Return On Assets (ROA) - An indicator of how profitable a company is relative to its total assets. ROA gives an idea as to how efficient management is at using its assets to generate earnings. Price/Book ratio (P/B ratio) - A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share.

Price/Cash Flow - The measure of the market's expectations regarding a firm's future financial health. It is calculated by dividing price per share by cash flow per share.

Earnings per Share (EPS) - The total earnings divided by the number of shares outstanding.

The MSCI ACWI ex-U.S. Index (MSCI ACWI ex US NTR) is a market capitalization weighted index representative of the market structure of 46 developed and emerging market countries in North and South America, Europe, Africa, the Middle East, and the Pacific Rim, excluding securities of United States' issuers. The index is calculated with net dividends reinvested in U.S. dollars.

The MSCI EAFE Index (MSCI EAFE NTR) is an unmanaged index. It is a generally accepted benchmark for major overseas markets. Index weightings represent the relative capitalizations of the major overseas developed markets on a U.S. dollar adjusted basis. The index is calculated with net dividends reinvested in U.S. dollars.

Portfolio construction will have significant differences from that of a benchmark index in terms of security holdings, industry weightings, asset allocations and number of positions held, all of which may contribute to performance, characteristics and volatility differences. The index shown is unmanaged, reflect total returns and assume the reinvestment of all income in U.S. dollars. It does not reflect any management fees or brokerage expenses associated with a portfolio's returns. Returns for an actual portfolio may differ from those of an index due to (among other things) differences in timing and the amount invested and fees and expenses. Investors may not make direct investments into any index.

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# 2023 GIPS® Composite Report

## THORNBURG INTERNATIONAL EQUITY COMPOSITE

		OSITE JRNS	IND RETU			R ANNUALIZ DARD DEVIA		DISPERSION	AS OF 31 DEC		DEC	
Period	Gross	Net	MSCI ACWI ex-US NTR Index	MSCI EAFE NTR Index	Composite	MSCI ACWI ex-US NTR Index	MSCI EAFE NTR Index	Internal Equal Wtd.	Number Of Accounts	Composite Assets (MM)	Total Firm Assets (MM)	
2023	16.98%	16.09%	15.62%	18.24%	17.26%	16.07%	16.61%	N/M	4	2,580	41,675	
2022	-15.95%	-16.58%	-15.87%	-14.45%	20.04%	19.25%	19.96%	N/M	4	2,412	41,463	
2021	8.62%	7.82%	7.82%	11.26%	16.58%	16.79%	16.92%	N/M	4	3,351	47,092	
2020	23.92%	23.01%	10.65%	7.82%	18.58%	17.94%	17.89%	N/M	4	3,668	43,516	
2019	30.32%	29.38%	21.51%	22.01%	13.32%	11.34%	10.81%	N/M	4	3,216	42,660	
2018	-19.11%	-19.70%	-14.20%	-13.79%	12.54%	11.38%	11.24%	N/M	4	3,367	40,510	
2017	26.55%	25.68%	27.19%	25.03%	11.43%	11.87%	11.83%	N/M	5	5,926	48,784	
2016	-1.48%	-2.16%	4.50%	1.00%	11.89%	12.51%	12.46%	1.80%	7	7,265	48,937	
2015	6.87%	6.15%	-5.66%	-0.81%	11.56%	12.13%	12.46%	2.79%	9	9,869	54,809	
2014	-4.62%	-5.22%	-3.87%	-4.91%	11.76%	12.81%	13.03%	1.44%	16	15,792	64,492	

N/M - Not meaningful. A statistical measure of internal dispersion for composites with five or fewer accounts (included for the entire year) is not considered meaningful.

- 1. Thornburg Investment Management, Inc. claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Thornburg Investment Management, Inc. has been independently verified for the periods 1 July 1998 through 31 December 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The International Equity Composite has had a performance examination for the periods 1 June 1998 through 31 December 2023. The verification and performance examination reports are available upon request.
- 2. Thornburg Investment Management, Inc. is a privately held investment management company founded in 1982 to provide investment management services to institutional and individual investors. We are a registered investment adviser with the U.S. Securities and Exchange Commission and are based in Santa Fe, New Mexico.
- 3. Valuations are computed and performance is reported in United States dollars.
- 4. The three-year annualized ex-post standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period. Internal dispersion is calculated using the equal-weighted standard deviation of annual gross returns of those accounts included in the composite for the entire year.
- The performance data quoted represents past performance; it does not guarantee future results.
- 6. The International Equity Composite includes all discretionary accounts invested in the International Equity Strategy, with the exception of accounts in which currency hedging is not allowed. The strategy seeks long-term capital appreciation. The strategy normally invests at least 80% of assets outside the United States. The secondary goal of the strategy is to seek current income. The strategy typically invests in a limited number of common stocks selected on a value basis using fundamental research. The strategy is diversified to include basic value stocks, but also includes stocks of companies with consistent earning characteristics and emerging franchises when these issues are believed to be value priced. The strategy may invest in companies of any size.
- 7. The MSCI ACWI ex USA Net Total Return USD Index is a market capitalization weighted index representative of the market structure of 46 developed and emerging market countries in North and South America, Europe, Africa, the Middle East, and the Pacific Rim, excluding securities of United States' issuers. The index is calculated with net dividends reinvested in U.S. dollars. The MSCI EAFE (Europe, Australasia, Far East) Net Total Return USD Index is an unmanaged index. It is a generally accepted benchmark for major overseas markets. Index weightings represent the relative capitalizations of the major overseas developed markets on a U.S. dollar adjusted basis. The index is calculated with net dividends reinvested in U.S. dollars. The performance of any index is not indicative of the performance of any particular investment. Unless otherwise noted, index returns reflect the reinvestment of income dividends and capital gains, if any, but do not reflect fees, brokerage commissions or other expenses of investing.
- 8. Portfolio construction will have significant differences from that of a benchmark index in terms of security holdings, industry weightings, asset allocations and number of positions held, all of which may contribute to performance, characteristics and volatility differences. Investors may not make direct investments into any index.
- 9. Returns reflect the reinvestment of income and capital gains. Net returns shown are net of actual investment advisory fees. The standard fee schedule currently in effect is: 0.65% on the first \$50 million, 0.55% on the next \$50 million, 0.55% on the next \$150 million, negotiable thereafter. Fees may be negotiated in lieu of the standard fee schedule. The Thornburg International Equity Fund (Q.P.) LLC is a member of the composite and the total expense ratio in effect is 0.80%. The management fee schedule in effect is: 0.80% on the first \$10 million, 0.75% on the next \$15 million, 0.70% on the next \$75 million, 0.60% thereafter. The Thornburg International Equity Fund (CIT) is a member of the composite and the fund's total trustee fee expense ratio in effect is 0.65% for Tier I and 0.60% for Tier II. The trustee fee is for the trustee, advisory and administrative services provided to the fund.
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